



Shawton
ENERGY

Monetise
your existing
solar assets



Reduce costs. Reduce carbon.
Increase profit.

Working with businesses to monetise their existing solar assets and releasing cash back into their business whilst still receiving the benefit of cheaper, greener energy.

Utilising your existing solar assets - release cash back into your business

In an era where environmental consciousness is paramount and financial prudence is essential, businesses are seeking innovative solutions to simultaneously reduce their carbon footprint and enhance their bottom line. As a UK-based leader in solar solutions, Shawton Energy is at the forefront of this transformation, offering fully funded Power Purchase Agreements (PPAs) that enable businesses to embrace clean energy with ease and efficiency.

But we also recognise that some companies have already made the leap into generating energy on site by installing their own solar projects, at their own expense. However, priorities change and businesses throughout the UK are now turning to Shawton Energy to take over the ownership of these existing assets for a number of reasons.

By working with Shawton Energy we can explore a world where you can continue to enjoy the cheaper, greener energy you invested in, but instead you can release that locked in capital and relinquish the responsibility of managing a complex asset to a team of experts through a long-term partnership.

So, what does our offering entail?

- ✓ Inspect & review existing assets
- ✓ Present a commercial proposal
- ✓ Take over ownership and operational responsibility
- ✓ Release immediate cash back into your business
- ✓ You buy the energy from the solar assets at a lower price than the grid.

Our Process

Technical review of your existing assets

Our technical team will come to your site to inspect and review your existing assets. They will need access to your solar panels and also the inverters and your electrical system. We'll review how the project has been designed, installed and maintained since it has been on your site which will all influence the capital we can release back into your business. We will also take your teams through next steps.

Commercial Proposal

We will then be able to produce a commercial proposal in less than two weeks. The commercial proposal will outline the capital we can release and the analysis that sits behind this number and also the price you'll pay us for the electricity produced from the solar assets at your site. We'll also take you through all the legals and the rest of the process.

Fully managed Solar Solution

Once we have agreed commercial terms, we will take on the management, ongoing maintenance and operation of your solar assets. You will have access to live dashboards that show you how your solar assets are performing and we'll invoice you monthly for the power that you are consuming from the panels. We will visit your site regularly to maintain your solar solution.

Why monetise your solar assets?

Invest capital back into your business

Selling your solar assets to Shawton Energy provides an immediate influx of cash, which can be useful for various purposes such as expanding operations, paying off debt, or investing in other areas of the business.

Secure cheaper, greener energy

You will still ensure you get 100% renewable energy at a price that is much lower than the price you would buy off the grid. You will be securing a long term price for a large part of your energy demand.

Environmental Responsibility

You will not be changing any of your ESG or CSR objectives and will still be on your path to Net Zero Carbon. Ultimately, you are still generating 100% renewable energy onsite and the only thing that has changed is the ownership of the assets,

Focus on Core Operations

Managing solar assets can be complex and time-consuming, requiring expertise in areas such as maintenance, regulatory compliance, and energy market dynamics. Selling the assets allows you to focus on your core operations without the distraction of managing renewable energy infrastructure.

Risk Mitigation

Operating solar assets entails certain risks such as maintenance costs, technological obsolescence, and fluctuating energy prices. By selling the assets to a Shawton Energy, the business can transfer these risks to us as we specialise in managing solar solutions.

Why Shawton Energy?

Released Capital & no ongoing Opex

Shawton Energy invests in the project releasing capital back into your business and you'll receive a fully managed project for your energy needs.

Access to the best technical support teams

We'll take over the responsibility of managing, maintaining and operating your asset and ensure it's fully operational at all time.

Long-term energy partner

With contracts between 10 and 25 years we want to be your long term energy partner of choice.

Security

As it's our responsibility to ensure the assets are working, then if they're not then no power is being produced and we can't bill you. The onus is on us is to deliver.

Reporting

Have full transparency on how the assets are performing through state of the art digital dashboards.

Customer Service

Industry leading customer service to ensure billing/payments are accurate and efficiently.

Who are **Shawton Energy**?

We are a renewable technology provider with the experience and expertise to plan, design, install and maintain a solar panel system that perfectly complements those who have a property portfolio.

Through a joint venture with Lazard Asset Management we are able to fund new and existing projects, typically between a 10-25 year partnership, through a Power Purchase Agreement (PPA). This allows our customers to exploit the value of solar energy but without the Opex and Capex constraints.

We have a large portfolio of projects throughout the UK enabling us to deliver high quality, safe and cost effective projects that produce 100% renewable energy at a price that is less than what you'd buy off the grid.

Next Steps



Get in touch for an initial 30 minute exploratory call



Let us understand your existing assets and energy usage.



We'll deliver a commercial proposal within 2 weeks of site survey



We'll meet up and sit down and discuss what a long term partnership looks like.



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