

SOLAR INSTALLER PARTNERSHIPS

HELPING INSTALLERS UNLOCK
FUNDED SOLAR OPPORTUNITIES





GROWING OPPORTUNITIES IN COMMERCIAL SOLAR

Many businesses want to invest in renewable energy but do not always have the capital available to fund projects directly.

For installers, this can create a challenge. A technically strong opportunity may exist, but without access to funding the project can stall, be delayed, or fail to progress altogether. In some cases, this means customers postpone investment or reduce the scope of a project despite clear long-term benefits.

Shawton Energy works with trusted installation partners across the UK to help overcome this barrier. By combining installer expertise with long-term funding and project support, we help customers access renewable energy solutions while creating additional opportunities for our partners. This enables installers to focus on delivering high-quality projects while we provide the financial backing needed to help bring more opportunities to completion.



PROJECTS WE SUPPORT



On Site Solar

Solar generation installed directly on the customer's buildings, rooftops, car parks, or available land.



Private Wire Solar

Renewable energy generated from nearby land and supplied directly to the customer through a dedicated private connection.



Multi-Site Programmes

Structured renewable energy rollouts across portfolios, estates, and national property networks.



Funded Solar Solutions

Projects delivered through Power Purchase Agreements, allowing customers to access renewable energy without upfront investment.

WHO WE WORK WITH

Successful partnerships are built on trust, capability, and shared standards.

We look for installers who demonstrate:



Technical Competence

A proven track record of delivering quality solar installations safely and professionally.



Commitment to Quality

A focus on long-term system performance rather than short-term project delivery.



Transparency

Open communication throughout project development and delivery.



Commercial Awareness

An understanding of how technical decisions influence project economics and long-term performance.



Collaborative Working

A willingness to work closely with Shawton throughout the lifecycle of the project.

IDENTIFYING SUITABLE OPPORTUNITIES



High Electricity Consumption



Multiple sites or large estates



Suitable roof space or land



Net Zero or ESG objectives



Certainty over energy costs



Avoiding upfront capex



REDUCING COSTS WITHOUT SIGNIFICANT CAPITAL INVESTMENT

Not every customer wishes to invest capital into renewable energy infrastructure.

A Power Purchase Agreement (PPA) allows organisations to access renewable energy without significant upfront expenditure.

Under this model, Shawton Energy designs, delivers, owns, and operates the solar system while the education provider purchases the electricity generated at an agreed rate.

This provides access to lower-cost renewable electricity while preserving budgets for educational priorities.

Today, Shawton Energy forms part of AMPYR Distributed Energy, combining specialist renewable energy delivery expertise with long-term infrastructure ownership and funding capability. This provides confidence that projects are designed, funded, and managed for the long term.



No upfront costs

The solar PV system is installed and funded by Shawton Energy, so you do not need to make a large initial capital investment.



Stable energy costs

A power purchase agreement gives you greater certainty over electricity pricing across the contract period.



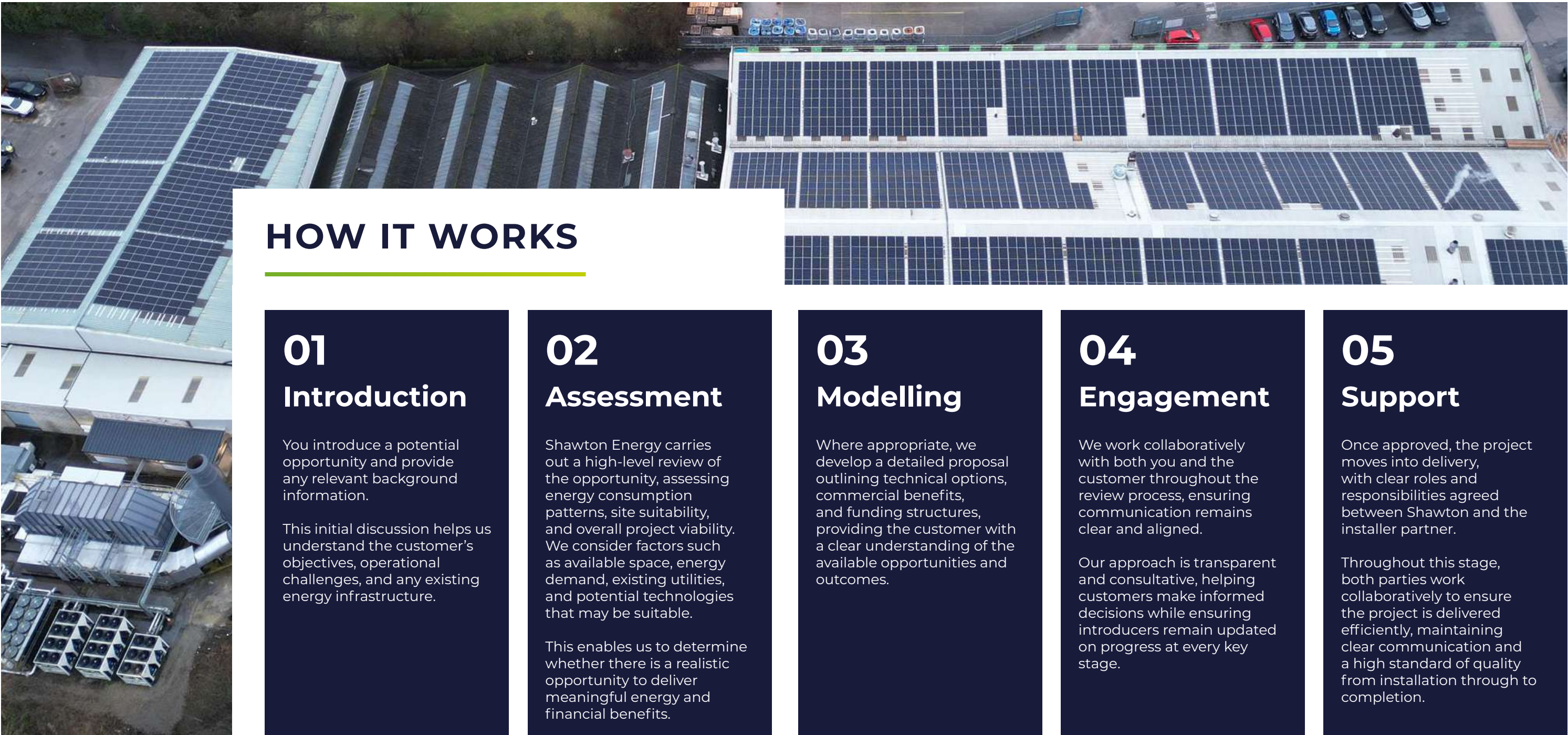
Lower electricity bills

Electricity generated on site from solar PV is often cheaper than grid electricity in the UK, leading to immediate savings on your energy bills.



No maintenance responsibility

Shawton Energy typically handles installation, monitoring, and maintenance, so you benefit from solar power without the operational burden.



HOW IT WORKS

01 Introduction

You introduce a potential opportunity and provide any relevant background information.

This initial discussion helps us understand the customer's objectives, operational challenges, and any existing energy infrastructure.

02 Assessment

Shawton Energy carries out a high-level review of the opportunity, assessing energy consumption patterns, site suitability, and overall project viability. We consider factors such as available space, energy demand, existing utilities, and potential technologies that may be suitable.

This enables us to determine whether there is a realistic opportunity to deliver meaningful energy and financial benefits.

03 Modelling

Where appropriate, we develop a detailed proposal outlining technical options, commercial benefits, and funding structures, providing the customer with a clear understanding of the available opportunities and outcomes.

04 Engagement

We work collaboratively with both you and the customer throughout the review process, ensuring communication remains clear and aligned.

Our approach is transparent and consultative, helping customers make informed decisions while ensuring introducers remain updated on progress at every key stage.

05 Support

Once approved, the project moves into delivery, with clear roles and responsibilities agreed between Shawton and the installer partner.

Throughout this stage, both parties work collaboratively to ensure the project is delivered efficiently, maintaining clear communication and a high standard of quality from installation through to completion.

CASE STUDIES

Iceland 10 MWp PPA multi-site rollout

Solar rollout across distribution & retail sites.



Kings Cross 8.6 MWp Solar Farm

Supplying clean power directly to King's Cross estate. Landmark example of off-site corporate PPAs via virtual PPA.



IGC 3 MWp Roof Top Install

Full turn-key solution, under a 25-Year Power Purchase Agreement.



Uniroyal 1 MWp

Installed over a 16 week period, with no disruption to the site.



Carlton Academy 817kWp over 7 sites

Solar deployment delivered with no upfront cost under a PPA.



INSTALLATION HISTORY & PROGRESS

405

Solar Installations delivered over the last 5 Years.

>100 MWp

Of clean energy operational today.

320 MWp

Pipeline launching from January 2026.

See the map on the right for all the locations across the UK where Shawton Energy Solar PV Systems are currently installed or in development..



START THE CONVERSATION

If you are working with customers who are exploring solar energy but require funding support, our team would be pleased to discuss how Shawton Energy can help.

Get in touch to explore partnership opportunities and identify where we can work together to deliver successful renewable energy projects.



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Shawton
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